

# LONG BEACH MANAGED PRESCIENT FUND



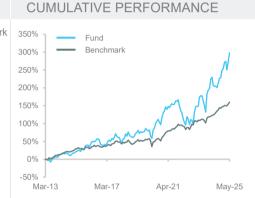
#### INVESTMENT AND RETURN OBJECTIVE

The Long Beach Managed Prescient Fund is an actively managed portfolio which aims to provide investors with long-term (3-5yrs) growth in capital. The Fund invests in global equities, bonds, cash, ETFs, listed property and may also invest in depository receipts and commodity ETFs. The fund will generally look to maximise its equity and foreign asset allowances in terms of Regulation 28.

#### RISK INDICATOR



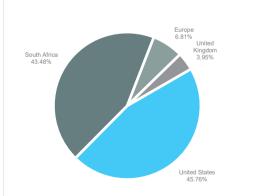
FORMANC	E (%)
Fund	Benchmark
298.2%	160.0%
12.0%	8.3%
30.8%	14.9%
20.5%	12.3%
25.0%	10.9%
16.3%	12.1%
14.1%	8.9%
12.3%	7.3%
51.1%	30.7%
-25.3%	-10.5%
	Fund 298.2% 12.0% 30.8% 20.5% 25.0% 16.3% 14.1% 12.3% 51.1%



# RISK AND FUND STATS

Since inception (p.a	.)	
	Fund	Benchmark
Alpha	3.65%	
Sharpe Ratio	0.36	0.30
Standard Deviation	16.48%	7.99%
Max Drawdown	-26.53%	-14.12%
% Positive Months	59.86%	63.95%

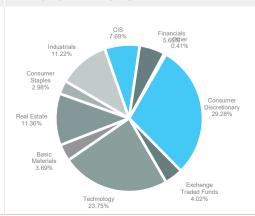
# **EQUITY REGIONAL ALLOCATION**



# **TOP 10 HOLDINGS**

Naspers Ltd - N Shares	8.4%
Cie Financiere Richemont Sa	7.9%
Prescient Sa Income Provider Fund	6.7%
Shaftesbury Capital Plc	6.7%
Adyen Nv	5.8%
Cloudflare Inc	5.7%
Hammerson Plc	4.1%
Anglo American Plc	3.7%
Wise Plc	3.3%
Doordash Inc	3.3%
Total	55.7%

# SECTOR EXPOSURE



# Fund Manager:

David Hansford CFA

#### Fund Classification:

South African Multi Asset High Equity

#### Benchmark:

ASISA Multi Asset High Equity Sector Average

# JSE Code:

PPCA1

# ISIN Number:

ZAE000176293

# Fund Size:

R240.1 m

# No of Units:

56.177.505

# Unit Price: 398.23

# Inception Date:

07 March 2013

# Minimum Investment:

R3 000 lump-sum R500 per month

# Domicile:

South Africa

# Initial Fee:

0.00%

# Annual Management Fee:

1.25% (excl. VAT)

### Performance Fee:

No. Long Beach Capital believes all investment performance should accrue to our clients.

# Fee Class:

A1

#### Fee Breakdown:

Management Fee	1.25%
Other Fees*	0.62%
Total Expense Ratio (TER)	1.87%
Transaction Costs (TC)	0.00%
Total Investment Charge (TIC)	1.87%

\*Other fees includes underlying fee (where applicable): Audit Fees, Custody Fees, Trustee Fees and VAT

# Income Distribution:

The fund had no distribution for the year to 31 March 2025.

# LONG BEACH MANAGED PRESCIENT FUND



#### S.A Foreign Total Equity 25.47 47.94 73.41 0.00 15.40 Property 15.40 0.00 6.21 Bonds 6.21 Commodity 3.19 0.00 3.19

1.69

51.96

0.08

48.02

1.77

100.00

**ASSET ALLOCATION** 

Cash

Total

# **FUND MONTHLY RETURNS**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
2013			-0.03%	-3.79%	2.67%	-6.54%	6.08%	5.40%	0.66%	2.19%	-0.92%	1.28%	6.51%
2014	4.66%	1.46%	1.17%	1.98%	-1.27%	0.63%	1.06%	-0.98%	-3.78%	-1.11%	3.61%	2.54%	10.09%
2015	0.18%	2.92%	0.66%	3.05%	-0.29%	-2.64%	5.42%	-1.58%	1.19%	8.26%	0.28%	0.75%	19.23%
2016	-4.11%	5.59%	5.17%	0.95%	-1.05%	1.67%	3.37%	0.60%	-2.40%	-8.11%	-0.28%	-2.77%	-2.20%
2017	3.33%	-1.39%	3.14%	4.89%	2.11%	-2.56%	5.40%	-1.62%	4.15%	5.96%	-4.04%	-2.27%	17.68%
2018	0.11%	-7.19%	-0.60%	5.39%	0.98%	8.00%	-3.40%	7.12%	-4.69%	-2.68%	-1.07%	-0.73%	0.05%
2019	2.55%	4.37%	1.33%	3.65%	-4.87%	2.84%	-1.27%	0.86%	0.78%	4.97%	-2.57%	-1.26%	11.45%
2020	1.46%	-9.90%	-3.23%	15.06%	2.39%	7.52%	2.64%	2.58%	-3.59%	-3.62%	10.35%	6.03%	28.25%
2021	1.73%	5.28%	-2.71%	3.31%	-1.34%	2.78%	1.66%	-0.90%	0.59%	3.49%	-0.66%	1.98%	15.97%
2022	-6.49%	-5.16%	-3.30%	-6.97%	-4.32%	-3.75%	11.87%	-2.84%	-7.52%	7.22%	-1.01%	-4.70%	-25.29%
2023	16.24%	6.67%	0.26%	0.36%	10.16%	1.20%	0.23%	-5.31%	-5.40%	-6.73%	21.69%	3.93%	47.34%
2024	1.37%	8.86%	1.76%	-6.86%	-0.90%	-0.06%	-1.12%	4.37%	3.88%	0.61%	6.42%	1.26%	20.40%
2025	5.13%	0.65%	-6.46%	6.40%	6.91%								12.59%

Source: Performance calculated by Prescient Fund Services verified by the FSP Date: 31 May 2025

# LONG BEACH MANAGED PRESCIENT FUND

#### **FUND COMMENTARY**

#### Overview

The Long Beach Managed Prescient Fund continues to prioritise equity investments in dynamic and innovative companies positioned for long-term growth. As part of our May investment analysis, we focus on four portfolio holdings: Cloudflare, Adyen, Shopify, and Uber. This report evaluates their performance in the first quarter of 2025, discusses their new products and services, and their advancements in artificial intelligence (AI).

#### Cloudflare: Strengthening Market Leadership Amid Growing Al Inference and Cybersecurity Demand

#### 1Q2025 Results

Cloudflare reported revenue of \$479.1m million in 1Q2025, representing a year-over-year (YoY) growth of 27%. Revenue contribution from large customers grew 32% YoY, and the number of large customers paying Cloudflare more than \$5m per year increased by 54%. This growth demonstrates positive market validation of Cloudflare's platform and improvements in their go-to-market strategy. Revenue contribution from large customers grew 32% YoY, and they now contribute 69% of revenue, up from 67% in the first quarter last year. The company's gross margin remained strong at 75.9%.

#### **New Products and Services**

Cloudflare introduced innovative Zero Trust solutions that enhance enterprise security and offer seamless integration capabilities. Cloudflare signed its largest contract to date for \$100m, driven by its Workers developer platform, which provides tools to simplify web application deployments, supporting businesses in optimising performance and security. Cloudflare Workers AI enables developers to run AI inference, particularly using pre-trained models, on Cloudflare's global network, leveraging serverless GPUs. This allows for low-latency, high-performance AI applications by placing AI execution closer to users.

#### Al Advancements

Cloudflare leverages Al to enhance its cybersecurity platforms by detecting and mitigating threats in real-time. Cloudflare's Al-driven analytics capabilities empower businesses with actionable insights to optimise network performance while maintaining robust security protocols.

### Adyen: Expanding Payment Solutions with Enhanced Fraud Protection

#### 102025 Results

Adyen's net revenue for 1Q2025 totalled €534.7m, marking a 22% YoY increase, highlighting Adyen's strong market position, operational efficiency and scalability in the competitive global payments landscape. Net revenue for Unified Commerce was up 31% YoY reflecting strong momentum across a number of verticals. Newer verticals including food and beverage, and hospitality were amongst the fastest growing, demonstrating a broadening of Adyen's offering beyond its historic retail core. Net revenue for Platforms was up 63% YoY reflecting good growth, particularly as SaaS platforms further embedded payments as part of their core offerings. Adyen now has 30 platform customers processing over €1 billion annually, up from 16 a year ago.

#### **New Products and Services**

Adyen launched advanced fraud detection tools alongside a unified commerce solution, enabling businesses to deliver seamless payment experiences across channels. These innovations reinforce Adyen's commitment to addressing the evolving needs of merchants and consumers globally.

#### Al Advancements

Adyen's Al-driven risk management tools are designed to detect and prevent fraudulent activities with high precision. The company also utilises machine learning to improve payment routing, ensuring efficiency and reducing transaction costs for its clients.

# Shopify: Accelerating E-commerce Growth with Al-Powered Customisation

# 1Q2025 Results

Shopify posted revenue of \$2.36 billion in 1Q2025, a 27% YoY increase. Its gross merchandise volume (GMV) was \$74.75 billion, reflecting a 22.8% YoY growth. The company's free cash flow margin was 15%, indicating improved profitability and increasing efficiencies in its operations. Shopify's consistent growth metrics and technology adoption highlight its capacity to maintain leadership in a competitive sector. Investors can view these trends as supportive of durable revenue growth and margin resilience.

# **New Products and Services**

Shopify unveiled its Al-powered storefront customisation feature, allowing merchants to personalize their online shops with greater accuracy and efficiency. Furthermore, Shopify expanded its payment offerings to include more localised solutions for international merchants.

# Al Advancements

Shopify employs AI to provide merchants with predictive analytics that enhance marketing strategies and inventory management. Its AI-driven chatbots facilitate customer interactions, improving engagement and satisfaction across its platform.

# Uber: Scaling Profitability While Innovating in Mobility Solutions

# 1Q2025 Results

Uber reported revenue of \$11.5 billion in 1Q2025, with trips growing 18% YoY to 3.0 billion, and Monthly Active Platform Consumers growing 14%. The company's adjusted EBITDA grew 35% to \$1.9 billion and free cash flow was \$2.3billion, demonstrating Uber's market leading position and progress toward sustained profitability, and attractive free cash flow.

# **New Products and Services**

Uber introduced a fleet management system designed to streamline operations for corporate clients. Additionally, the company expanded its delivery vertical by integrating grocery and convenience store partners into its platform, further diversifying its service offerings.

## Al Advancements

Uber integrates Al into its route optimization and dynamic pricing algorithms, ensuring cost-effective and timely service delivery. The company's use of Al extends to its platform's personalised recommendations, improving user experience across mobility and delivery services.

# Uber and Waymo Partnership

In 1Q2025, Uber further strengthened its commitment to innovation by partnering with Waymo, a leader in autonomous driving technology. This collaboration focuses on integrating Waymo's autonomous vehicles into Uber's ride-hailing platform, providing users with safer and more efficient transport options. The partnership signifies a significant step in Uber's vision for autonomous mobility, with AI playing a crucial role in ensuring the seamless operation of these self-driving vehicles.

# Conclusion

The Long Beach Managed Prescient Fund's equity investments in Cloudflare, Adyen, Shopify, and Uber reflect confidence in the companies' ability to deliver innovation and growth. Their strong 1Q2025 results, with attractive revenue growth, positive financial metrics, new product launches, and strategic embrace of AI, underscore their potential to generate sustainable returns. As these companies continue to evolve, they remain core holdings, and pivotal to the fund's strategy of capitalising on technological advancements, digital adoption and global economic trends.

2020 Raging Bull Certificate for the Best South African Multi-Asset High Equity Fund for the 3 years to 31 December 2020. The full details and basis of the award are available from the manager.

#### DISCLAIMER

Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio, A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate. CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's, During the phase in period TER's do not include information gathered over a full year. Transaction Costs (TC) is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.

Where a current yield has been included for Funds that derive its income primarily from interest bearing income, the yield is a weighted average yield of all underlying interest-bearing instruments as at the last day of the month. This yield is subject to change as market rates and underlying investments change.

The Manager retains full legal responsibility for any third-party-named portfolio. Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Prescient by or before 13:00 (SA), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut off time Prescient shall not be obliged to transact at the net asset value price as agreed to. Funds are priced at either 3pm or 5pm depending on the nature of the Fund. Prices are published daily and are available on the Prescient website.

This portfolio operates as a white label fund under the Prescient Unit Trust Scheme, which is governed by the Collective Investment Schemes Control Act.

Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request.

The portfolio risk classification is Medium to Medium - High, these portfolios generally hold more equity exposure than low risk portfolios but less than high risk portfolios. In turn the expected volatility is higher than low risk portfolios, but less than high risk portfolios. Expected potential long term investment returns could therefore be lower than high risk portfolios due to lower equity exposure, but higher than low risk portfolios.

For any additional information such as fund prices, brochures and application forms please go to www.longheachcapital.co.za

# DISCLAIMER FOR FUND SPECIFIC RISK

**Default Risk:** The risk that the issuers of fixed income instruments may not be able to meet interest payments nor repay the money they have borrowed. The issuers credit quality is vital. The worse the credit quality, the greater the risk of default and therefore investment loss.

**Derivatives Risk:** The use of derivatives could increase overall risk by magnifying the effect of both gains and losses in a Fund. As such, large changes in value and potentially large financial losses could result.

**Developing Market (excluding SA) Risk:** Some of the countries invested in may have less developed legal, political, economic and/or other systems. These markets carry a higher risk of financial loss than those in countries generally regarded as being more developed.

Foreign Investment Risk: Foreign securities investments may be subject to risks pertaining to overseas jurisdictions and markets, including (but not limited to) local liquidity, macroeconomic, political, tax, settlement risks and currency fluctuations.

Interest Rate Risk:The value of fixed income investments (e.g. bonds) tends to be inversely related to interest and inflation rates. Hence their value decreases when interest rates and/or inflation rises

% Property Risk: Investments in real estate securities can carry the same risks as investing directly in real estate itself. Real estate prices move in response to a variety of factors, including local regional and national economic and political conditions, interest rates and tax considerations.

Currency Exchange Risk: Changes in the relative values of individual currencies may adversely affect the value of investments and any related income.

Geographic / Sector Risk: For investments primarily concentrated in specific countries, geographical regions and/or industry sectors, their resulting value may decrease whilst portfolios more broadly invested might grow.

**Derivative Counterparty Risk:** A counterparty to a derivative transaction may experience a breakdown in meeting its obligations thereby leading to financial loss.

Liquidity Risk: If there are insufficient buyers or sellers of particular investments, the result may lead to delays in trading and being able to make settlements, and/or large fluctuations in value. This may lead to larger financial losses than expected.

Equity Investment Risk: Value of equities (e.g. shares) and equity-related investments may vary according to company profits and future prospects as well as more general market factors. In the event of a company default (e.g. bankruptcy), the owners of their equity rank last in terms of any financial payment from that company.

#### **GLOSSARY**

**Annualised Performance:** Annualised performance shows longer term performance rescaled to a 1 year period. Annualised performance is the average return per year over the period. Actual annual figures are available to the investor on request.

**Highest & Lowest Performance:** The highest and lowest performance for any 1 year over the period since inception have been shown.

NAV: The net asset value represents the assets of a Fund less its liabilities.

Alpha: Denotes the outperformance of the fund over the benchmark.

**Sharpe Ratio:** The Sharpe ratio is used to indicate the excess return the portfolio delivers over the risk free rate per unit of risk adopted by the fund.

Standard Deviation: The deviation of the return stream relative to its own average.

Max Drawdown: The maximum peak to trough loss suffered by the Fund since inception.

% Positive Month: The percentage of months since inception where the Fund has delivered positive return.

#### INVESTMENT MANAGER

Management Company: Prescient Management Company (RF) (Pty) Ltd., Registration number: 2002/022560/07 Physical address: Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 Postal address: PO Box 31142, Tokai, 7966 Telephone number: 0800 111 899 E-mail: info@prescient.co.za Website: www.prescient.co.za

**Trustee:** Nedbank Investor Services, **Physical address:** 2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709 **Telephone number:** +27 11 534 6557 **Website:** www.nedbank.co.za

The Management Company and Trustee are registered and approved under the Collective Investment Schemes Control Act (No.45 of 2002). Prescient is a member of the Association for Savings and Investments SA.

Investment Manager: Long Beach Capital (Pty) Ltd, Registration number: 2004/032569/07 is an authorised Financial Services Provider (FSP no: 22265) under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (No.37 of 2002). Please be advised that there may be representatives acting under supervision. Physical address: Block B, Silverwood, Silverwood Lane, Steenberg Office Park, Tokai 7945 Postal address: Block B, Silverwood, Silverwood Lane, Steenberg Office Park, PO Box 30067 Telephone number: 0800 111 899 Website: www.longbeachcapital.co.za

This document is for information purposes only and does not constitute or form part of any offer to issue or sell or any solicitation of any offer to subscribe for or purchase any particular investments. Opinions expressed in this document may be changed without notice at any time after publication. We therefore disclaim any liability for any loss, liability, damage (whether direct or consequential) or expense of any nature whatsoever which may be suffered as a result of or which may be attributable directly or indirectly to the use of or reliance upon the information. Issue date 20 June 2025