

# Fairtree Global Real Estate Prescient Feeder Fund

Minimum Disclosure Document - Class A1

29 February 2024

## **Investment Objective**

The Fairtree Global Real Estate Prescient Feeder Fund aims to provide access to high quality, international real estate assets that should benefit from capital appreciation while also delivering solid foreign dividends. The fund aims to outperform its benchmark by analyzing the central economic and political drivers in the various geographies, identifying global property sector trends and studying the specific physical property market and equity fundamentals.

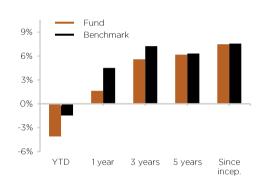
#### **Investment Policy**

The portfolio has a long term focus, and is well diversified across geographic regions, currencies, real estate sectors and stocks. We will combine our top-down fundamental property market research with rigorous statistical valuation analysis using our proprietary models. We aim to lower portfolio volatility by adjusting the stocks and cash levels actively, while still outperforming our benchmark. We practice active risk management on a portfolio, sector and stock basis including the dynamic use of targets and stops. The fund will invest primarily in real estate equities in the United States, Japan, Hong Kong, Singapore, Australia, Europe and the UK.

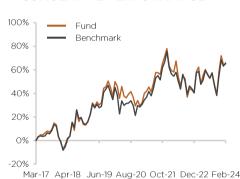
#### RISK INDICATOR



## **ANNUALISED PERFORMANCE (%)**



## **CUMULATIVE PERFORMANCE**



## **ANNUALISED PERFORMANCE (%)**

	Fund	Benchmark		
1 year	1.63	4.52		
3 years	5.59	7.24		
5 years	6.17	6.32		
Since incep.	7.49	7.57		
Highest rolling 1 year	37.32	38.12		
Lowest rolling 1 year	-20.74	-20.08		

All performance figures are net of fees.

## **RISK AND FUND STATS**

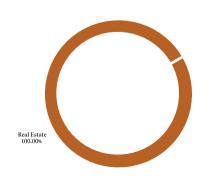
Fund	Benchmark		
-0.08%			
0.08	0.07		
0.14			
0.01			
18.52%	17.92%		
-23.03%	-21.20%		
14.89%	13.32%		
53.57%	55.95%		
	-0.08% 0.08 0.14 0.01 18.52% -23.03% 14.89%		

Benchmark risk statistics for funds with intra-month inceptions dates are calculated using the monthly return series.

# ASSET ALLOCATION (%)

	S.A	Foreign	Total
Cash	0.32	3.21	3.53
Property	0.00	96.47	96.47
Total	0.32	99.68	100.00

## **EQUITY SECTOR EXPOSURE**



### FUND INFORMATION

#### Fund Manager:

Rob Hart

### **Fund Classification:**

Global - Real Estate - General

## Benchmark:

FTSE EPRA/NAREIT Developed Net TRI (ZAR) Lag

### JSE Code:

FGREA1

#### ISIN Number:

ZAE000243390

#### **Regulation 28 Compliant:**

N/A

## **Fund Size:**

R215.9 m

## No of Units:

4,500,419

## **Unit Price:**

160.95

## Inception Date:

March 2017

## Minimum Investment:

R50 000 lump-sum R1 000 per month

## Initial Fee:

0.00%

## **Annual Management Fee:**

1.25% (excl. VAT)

## Performance Fee:

N/A

## Fee Class:

Α1

## Fee Breakdown:

Total Investment Charge	179%
Transaction Costs	0.00%
Total Expense Ratio	1.79%
Other Fees*	0.54%
Performance Fees	N/A
Management Fee	1.25%

<sup>\*</sup>Other fees includes underlying fee (where applicable): Audit Fees, Custody Fees, Trustee Fees and VAT

## Income Distribution:

31 March 2023 - 0 cpu

<sup>\*</sup>TIC Fees are calculated in respect of 12 months ending before 31 December 2023

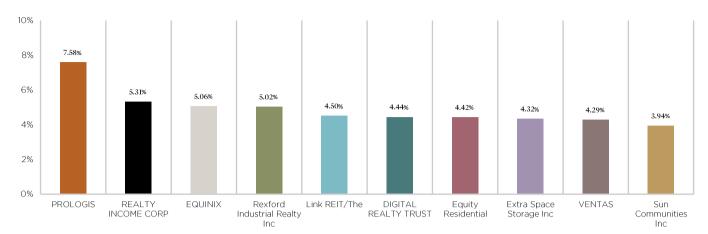


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## **TOP 10 HOLDINGS**



### **FUND MONTHLY RETURNS**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
2017			2.81%	2.07%	-0.15%	1.58%	1.61%	-0.92%	2.21%	4.97%	-1.50%	-8.71%	3.38%
2018	-4.96%	-5.52%	3.91%	5.95%	1.16%	10.99%	-5.33%	14.89%	-6.92%	3.06%	-5.11%	-0.43%	9.42%
2019	2.34%	5.61%	7.87%	-2.21%	2.87%	-1.86%	1.51%	9.23%	0.89%	3.32%	-3.70%	-5.04%	21.67%
2020	8.93%	-2.56%	-6.98%	7.34%	-5.66%	-0.95%	2.24%	1.58%	-3.26%	-5.46%	3.46%	-3.25%	-5.85%
2021	1.99%	5.99%	1.34%	2.38%	-2.73%	5.26%	5.98%	-0.10%	-0.96%	5.99%	3.58%	3.86%	37.32%
2022	-8.06%	-2.59%	-0.82%	5.98%	-8.07%	-4.95%	5.85%	-1.55%	-10.20%	5.25%	-0.81%	-1.37%	-20.74%
2023	12.37%	2.39%	-8.89%	5.09%	3.14%	-2.81%	-1.75%	2.97%	-6.28%	-6.08%	14.02%	8.77%	21.94%
2024	-4.44%	0.35%											-4.11%

## MARKET COMMENTARY

In February, the underlying fund underperformed the benchmark by 116 bps as it decreased by 1.76%, while the benchmark decreased by 0.60%. The underperformance was driven by the third bite of the apple (stock selection) which contributed 157bps, while the first and second bites of the apple (region and sector allocation) positively contributed 17 bps. Currency also had a positive effect on performance by 24 bps, and we maintain a stable cash position of 3%. Our overweight position in Hong Kong finally contributed positively, but net country performance was hindered by a relatively strong Japan and the US, where we were underweight. We tweaked our US sector weighting recently, resulting in overweight positions in data centres and industrial.

The best-performing region was Hong Kong, up 7% for the month, which is also our most overweight geography. Stamp duties on residential transactions were abolished in the Hong Kong Budget address, which should help transaction volume and sentiment in the medium term while valuations continue to screen favourably. The second and third best-performing regions were the US and Japan, up 2% and 1%, respectively, where we are underweight. US valuations are relatively less favourable, and Japan is the only geography expected to increase interest rates this year. The weakest performing region was the EU, down 9%, where we were overweight on the back of attractive valuations and solid fundamentals for German residential in particular. The second worst performer was the UK, a market we are overweight because of strong balance sheets and aggressive asset write-downs. We are neutral Australia, but positioned in the residential sector because of limited supply despite a fast-growing population leading to strong demand.

The US sectors performed well last month, with data centres leading the pack once again, up 8%, and we have increased our weighting in this sector after an indepth analysis that highlighted the solid demand growth and supply constraints. The second best-performing sector was malls, where we are neutral on the back of decent net operating income growth tempered by elevated valuations. The third best-performing sector was lodging, where we are underweight as the US economic slowdown approaches. Unfortunately, we were the most overweight net leases, which was the weakest performing US sector, down 4%, and we have trimmed that position as this defensive sector is likely to remain out of favour for the foreseeable future. Our second largest overweight is healthcare, up 1%, slightly below the US REIT average, but we remain committed to our bullish view on the outlook for senior housing given the rapidly aging US boomer population. Industrial property stocks performed well, up 3%, and we increased our overweight position in this real estate category. We remain underweight office and storage as demand is weaker than supply, and are most underweight residential since apartment supply remains high and affordability is challenging.

The best-performing stocks for the month were the Hong Kong developer stocks, namely Swire Properties, up 11%, and Sun Hung Kai Properties, up 8%, but they are still extremely attractively valued. US data centre stock Equinix was on the podium for the 2nd month in a row, up 8%, and as mentioned above, we believe that the strong performance is likely to continue. At the opposite end of the spectrum, the weakest performing stocks were German residential stocks LEG Immobilien, down 12%, and Vonovia, down 10%, where shareholders have taken some profit after a strong performance in Q4 2023. Japan industrial stock GLP J-REIT rounds out the underperformers, down 10%.

We are reviewing our US portfolio currently after all the Q4 2023 results. We are constructive on REIT fundamentals in 2024, although we believe that interest rates are unlikely to fall significantly for some time. Fundamental analysis should be rewarded, given a more stable macro environment.

\*Commentary is based on USD returns, gross of investment charges, as at close of US markets (16h00 EST) on the last trading day of the month. This may differ from ZAR returns, which are shown net of investment charges, as at 15h00 CAT on the last trading day of the month.



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Annualised Performance: Annualised performance shows longer term performance rescaled to a 1 year period. Annualised performance is the average return per year over the period. Actual Annual figures are available to the investor on request.

Highest & Lowest Performance: The highest and lowest performance for any 1 year over the period since inception have been shown.

NAV: The net asset value represents the assets of a Fund less its liabilities

Current Yield: Annual income (interest or dividends) divided by the current price of the security

Alpha: Denotes the outperformance of the fund over the benchmark.

Sharpe Ratio: The Sharpe ratio is used to indicate the excess return the portfolio delivers over the risk free rate per unit of risk adopted by the fund

Sortino Ratio: A measure of the risk-adjusted return of a portfolio. It is a modification of the Sharpe ratio but only penalises the returns falling below a user specified target, or required rate of return, while the Sharpe ratio penalises both upside and downside volatility equally.

Standard Deviation: The deviation of the return stream relative to its own average.

Max Drawdown: The maximum peak to trough loss suffered by the Fund since inception.

Max Gain: Largest increase in any single month.

% Positive Month: The percentage of months since incention where the Fund has delivered positive return

Total Expense Ratio (TER%): The Total Expense Ratio (TER) is the percentage of the net asset value of the class of the Financial Product incurred as expenses relating to the administration of

Performance fee incl. in TER (%) PF (%): The Performance Fee is a payment made to the Fund Manager for generating positive returns and is generally calculated as percentage of investment profits, often both realized and unrealized.

Transaction Costs (TC%): The Transaction Costs (TC) is the percentage of the net asset value of the Financial Product incurred as costs relating to the buying and selling of the assets underlying

the Financial Product.

Total Investment Charges TIC (%) = TER (%) + TC (%):The Total Investment Charges (TIC), the TER + the TC, is the percentage of the net asset value of the class of the Financial Product

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Total Investment Charges TIC (%) = TER (%) + TC (%):The Total Investment Charges (TIC), the TER + the TC, is the sum of two calculated ratios (TER+TC).

Default Risk: The risk that the issuers of fixed income instruments may not be able to meet interest payments nor repay the money they have borrowed. The issuers credit quality is vital. The worse the credit quality, the greater the risk of default and therefore investment loss.

Derivatives Risk: The use of derivatives could increase overall risk by magnifying the effect of both gains and losses in a Fund. As such, large changes in value and potentially large financial losses

Developing Market (excluding SA) Risk: Some of the countries invested in may have less developed legal, political, economic and/or other systems. These markets carry a higher risk of financial loss than those in countries generally regarded as being more developed.

Foreign Investment Risk: Foreign securities investments may be subject to risks pertaining to overseas jurisdictions and markets, including (but not limited to) local liquidity, macroeconomic,

political, tax, settlement risks and currency fluctuations.

Interest Rate Risk:The value of fixed income investments (e.g. bonds) tends to be inversely related to interest and inflation rates. Hence their value decreases when interest rates and/or inflation

\*\*\* Property Risk: Investments in real estate securities can carry the same risks as investing directly in real estate itself. Real estate prices move in response to a variety of factors, including local. regional and national economic and political conditions, interest rates and tax considerations.

Currency Exchange Risk: Changes in the relative values of individual currencies may adversely affect the value of investments and any related income.

Geographic / Sector Risk: For investments primarily concentrated in specific countries, geographical regions and/or industry sectors, their resulting value may decrease whilst portfolios more broadly invested might grow.

Derivative Counterparty Risk: A counterparty to a derivative transaction may experience a breakdown in meeting its obligations thereby leading to financial loss

Liquidity Risk: If there are insufficient buyers or sellers of particular investments, the result may lead to delays in trading and being able to make settlements, and/or large fluctuations in value. This may lead to larger financial losses than expected.

Equity Investment Risk: Value of equities (e.g. shares) and equity-related investments may vary according to company profits and future prospects as well as more general market factors. In the event of a company default (e.g. bankruptcy), the owners of their equity rank last in terms of any financial payment from that company.

#### Disclosure

The portfolio has adhered to its object and there were no material changes to the composition of the portfolio during the guarter

This portfolio is permitted to invest in foreign securities which, within portfolios, may have additional material risks, depending on the specific risks affecting that country, such as: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Investors are reminded that an investment in a currency other than their own may expose them to a foreign exchange risk.

Collective Investment Schemes in Securities (CIS) should be considered as medium to long term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate.

CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. During the phase in period TER's do not include information gathered over a full year. Transaction Costs (TC) is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.

A Feeder Fund is a portfolio that invests in a single portfolio of a collective investment scheme which levies its own charges, and which could result in a higher fee structure for the feeder fund.

The Manager retains full legal responsibility for any third party named portfolio. Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macro economic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Prescient by or before 13:00 (SA), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut off time Prescient shall not be obliged to transact at the net asset value price as agreed to. Funds are priced at either 3pm or 5pm depending on the nature of the Fund. Prices are published daily and are available on the Prescient website.

This portfolio operates as a white label fund under the Prescient Unit Trust Scheme, which is governed by the Collective Investment Schemes Control Act

Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request.

For any additional information such as fund prices, brochures and application forms please go to www.fairtree.com

Management Company: Prescient Management Company (RF) (Pty) Ltd., Registration number: 2002/022560/07 Physical address: Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 Postal address: PO Box 31142, Tokai, 7966 Telephone number: 0800 111 899 E-mail: info@prescient.co.za Website: www.prescient.co.za

Trustee: Nedbank Investor Services, Physical address: 2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709 Telephone number: +27 11 534 6557 Website: www.nedbank.co.za

The Management Company and Trustee are registered and approved under the Collective Investment Schemes Control Act (No.45 of 2002). Prescient is a member of the Association for Savings and Investments SA

Investment Manager: Fairtree Asset Management (Pty) Ltd, Registration number: 2004/033269/07 is an authorised Financial Services Provider (25917) under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (No.37 of 2002), Please be advised that there may be representatives acting under supervision. Physical address: Willowbridge Place, Cnr. Carl Cronje and Old Oak Road, Bellville, 7530 Postal address: PO Box 4124, Tygervalley, 7536 Telephone number: +27 86 176 0760 Websiteswww.fairtree.com

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