

## STONEHAGE FLEMING

# **EQUITY PRESCIENT FUND**

OUR FOUR FUNDAMENTAL **QUALITY PILLARS - IDENTIFYING** GLOBAL BEST IN CLASS BUSINESSES









### INVESTMENT OBJECTIVE

The aim is to maximise investor total return over the long term through a focused portfolio of high quality JSE listed equity securities.

The Fund has adhered to its policy objective.

#### **FUND FEATURES**

A concentrated equity-only portfolio that may invest across all sectors of the ISE. The portfolio will hold between 20 - 30 companies.

#### **FUND COMMENTARY**

The JSE managed to weather challenging conditions to deliver a 9.7% return for the 2nd quarter of 2025. Investors and listed companies had to navigate continued "GNU" tensions on the domestic front with regional conflicts, geopolitical tensions and continued uncertainty over US tariffs dominating headlines on the global stage. The ISE has now made its strongest start to the year since 2006. Over the past 12 months (and since the formation of the GNU) the ISE Capped SWIX has returned 24.6%.

During the quarter new positions were initiated in Southern Sun and Sanlam. Southern Sun is Southern Africa's largest hotel group with the Western Cape region accounting for 48% of group profits. We forecast occupancy rates to steadily improve driven by a continued recovery in inbound tourism and an attractive pipeline of international conferences (Cape Town and Johannesburg in particular). Improving occupancies and growth in revenue per room contribute to what we consider to be a robust outlook for the company with the share price at what we believe to be an appropriate valuation. We consider Sanlam to be the highest quality life assurer in SA with a culture and track record of conservative underwriting and prudent management. Outside of South Africa the group has been experiencing pleasing growth, notably in Africa and India (Shriram), with recent results demonstrating peer leading growth in client inflows. The acquisitions were, to large degree, funded by the sale of British American Tobacco and reduction in Santam (switched in Sanlam).

Late in the quarter Reinet confirmed recent market speculation that an approach had been made with regard to a potential disposal of their 49.5% shareholding in Pension Insurance Corporation Group ("PICG"). PICG comprises 50% of Reinet's Net Asset Value (with cash being the 2nd biggest contributor at 30% of Net Asset Value). A possible sale of PICG by Reinet could see the company look to delist in the near future. The share price returned 29.4% over the quarter.

Data sourced from Company Financials and FactSet (as at 30/06/2025).

Opinions expressed represent the view of SFIM(SA) at the time of preparation. They are subject to change and should not be interpreted as investment advice.

Past performance is not a guide to future performance.

- <sup>1</sup> For periods longer than one year, returns are annualised. Annualised performance is the weighted average annual compound growth rate over the period measured.
- <sup>2</sup> Benchmark is the JSE Capped SWIX Index. (Since 09/10/2023).
- <sup>3</sup> Fund Inception Date: 1 June 2016.
- $^{4}$ The lowest and highest annualised performance numbers are based on 10 non-overlapping one year periods, or the number of non-overlapping one year periods from inception where performance history does not exist for 10 years

Source for all performance is Bloomberg and Stonehage Fleming Investment Management (South Africa). Third parties (including Bloomberg and FactSet) whose data may be included in this document do not accept any liability for errors or omissions. All performance is stated net of fees.

#### INVESTMENT STRATEGY

- · Seek to identify exceptional businesses with sustainable long-term growth prospects and durable competitive advantages
- Fundamental, bottom-up research process
- · Focus on quality of management, return on invested capital, free cash flow generation and balance sheet strength
- Predominantly larger capitalisation businesses; will consider exceptional smaller businesses that meet liquidity limits
- A concentrated, high-conviction portfolio
- Buy to hold orientation alongside disciplined selling process
- · Benchmark agnostic, no active trading, no leverage, no hedging

#### SUITABLE INVESTORS

The portfolio is suitable for investors who:

- Have a time horizon that exceeds five years
- Seek JSE listed equity exposure
- · Have discretionary wealth and require little short-term income
- Can tolerate short-term market fluctuations in pursuit of maximising long-term total return
- Are comfortable to grant the portfolio manager a large degree of investment discretion

#### **ASSET ALLOCATION**



99.2% South African Equity

0.8%South African Cash

#### HISTORICAL PERFORMANCE 1 %

	YTD	6M	IY	3Y	5Y	Since Inception <sup>3</sup>
Class A1	8.7	8.7	16.1	60.2	86.8	79.7
Annualised				17.0	13.3	6.7
Benchmark <sup>2</sup>	16.1	16.1	24.6	55.5	112.2	103.4
Annualised				15.9	16.2	8.1

### HIGHEST & LOWEST ANNUAL FIGURES(%)4

Highest Annual	28.22
Lowest Annual	-14.70

### CALENDAR YEAR PERFORMANCE<sup>1</sup> %

	2024	2023	2022	2021	2020
Class A1	14.5	21.3	-3.8	19.1	10.2
Benchmark <sup>2</sup>	13.4	7.9	4.4	27.1	0.6

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## STONEHAGE FLEMING

# **EQUITY PRESCIENT FUND**

### TOP TEN HOLDINGS (% OF FUND)

Prosus N.V. Class N	8.5
Naspers Limited Class N	6.6
Capitec Bank Holdings Ltd	6.2
Shoprite Holdings Limited	5.8
Bid Corporation Limited	5.6
Bidvest Group Limited	5.3
Compagnie Financiere Richemont SA	5.3
FirstRand Limited	5.1
Pepkor Holdings Limited	4.9
Reinet Investments S.C.A.	4.8
TOTAL	58.1

Source: Stonehage Fleming Investment Management (South Africa).

#### SECTOR BREAKDOWN (% OF FUND)

Financials	32.2
Consumer Staples	28.4
Technology	15.1
Consumer Discretionary	11.4
Industrials	7.5
Basic Materials	4.6
Cash	0.8
TOTAL	100.0

Values may not add up to 100% due to rounding. Source: Stonehage Fleming Investment Management (South Africa).

### INVESTMENT MANAGER INFORMATION

Manager	Stonehage Fleming Investment Management (South Africa) (Pty) Ltd
FSP Number	42847
Address	First Floor North Block, Waterway House 3 Dock Road, Victoria & Alfred Waterfront Cape Town, South Africa
Website	www.stone hage fleming investments.com
Telephone	+27 21 301 0868
Email	jp.duplessis@stonehagefleming.com
Daily Pricing Information**	stonehagefleming.secureportal.co.za

<sup>\*\*</sup> Investors can register to the secure portal to have access to pricing history and Investor statements.

### PORTFOLIO MANAGER



## JEAN-PIERRE DU PLESSIS

The fund is managed by Jean-Pierre du Plessis, a director of Stonehage Fleming Global Equity Management (South Africa). Jean-Pierre has over 20 years experience in equity markets and joined the Group in 2011 to help establish the Group's onshore direct equity offering.

### ESTIMATED REGIONAL REVENUES (% OF FUND)

Africa & Middle East	54.9
Americas	6.6
Asia Pacific	22.7
Europe	15.8
TOTAL	100.0

Source: Based on where underlying companies in the Stonehage Fleming Equity Prescient

Source: FactSet; Stonehage Fleming Investment Management (South Africa). Due to rounding, values may not add up to 100%.

#### PORTFOLIO CHARACTERISTICS

Average Market Cap (Billions ZAR)	661.9
Number of holdings	25
Return on Invested Capital	16.8%
Forward Dividend Yield (Gross)	2.8%
Forward Price-to-Earnings Ratio	14.2

Source: FactSet, Stonehage Fleming Investment Management (South Africa).

#### FEES1

Minimum Investment (Platform)	No Minimum
Minimum Investment (Direct)	R 10,000
Maximum Initial Advice Fee	N/A
Maximum Annual Advice Fee	1.15%
Investment Manager Initial Fee	N/A
Investment Manager Annual Fee	1.15%
Total Expense Ratio (TER)	1.20%
Transaction Costs (TC)	0.12%
Total Investment Charges (TIC)	1.31%

<sup>1</sup> Advice fees are negotiable between the client and their advisor. Annual advice fees are paid through a repurchase of units from the investor. The fund is available through certain LISPs which levy their own fees. Total Expense Ratio (TER) PERIOD: 1 April 2022 to 31 March 2025. Total Expense Ratio (TER) | 1.20% (A1 class) and 0.79% (A2 class) of the value of the Financial Product was incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Cost (TC) | 0.12% of the value of the Financial Product was incurred as costs relating to the buying and selling of the assets underlying the Financial Product. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER. Total Investment Charges (TIC = TER + TC) | 1.31% (A1 class) and 0.91% (A2 class) of the value of the Financial Product was incurred as costs relating to the investment of the Financial Product. Disclosed performance information is calculated after all fees and costs deducted. All fees inclusive of VAT where applicable.

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## STONEHAGE FLEMING

# **EQUITY PRESCIENT FUND**

#### **FUND INFORMATION**

Porfolio Manager Fund Size R 836.0 million Benchmark JSE Capped Swix Index Fund Type CIS (Collective Investment Scheme) Fund Domicile South Africa Base Currency ZAR Number of Units R12,584 Unit Price (cents) ISIN ZAE000218004 JSE Code ISIN ZAE000218004 JSE Code SFFA1 Inception date O1-Jun-16 Pricing 17:00 pm (SA) Dealing 13:00 pm (SA) Repurchase Period Three business days ASISA fund classification Risk Profile Aggressive Income declaration dates Last two distributions Income payment dates Investment Manager Stonehage Fleming Investment Management (South Africa) (Pty) Ltd Trustee Nedbank Investor Services 2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709 +27 11 534 6557 www.nedbank.co.za Management Company Prescient Management Company (RF) (Pty) Ltd Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 0800 111 899 info@prescient.co.za www.prescient.co.za Registration number: 2002/022560/07		
Benchmark Fund Type CIS (Collective Investment Scheme) Fund Domicile Base Currency ZAR Number of Units S12,584 Unit Price (cents) ISIN ZAE000218004 JSE Code SFFA1 Inception date O1-Jun-16 Pricing 17:00 pm (SA) Dealing Repurchase Period Three business days ASISA fund classification Risk Profile Income declaration dates Last two distributions Income payment dates Investment Manager Investment Manager Stonehage Fleming Investment Management (South Africa) (Pty) Ltd Trustee  Management Company Management Company Prescient Management Company (RF) (Pty) Ltd Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 0800 111 899 info@prescient.co.za www.prescient.co.za www.prescient.co.za www.prescient.co.za www.prescient.co.za	Porfolio Manager	Jean-Pierre du Plessis
Fund Type CIS (Collective Investment Scheme) Fund Domicile Base Currency ZAR Number of Units 812,584 Unit Price (cents) 1,569 ISIN ZAE000218004 JSE Code SFFA1 Inception date 01-Jun-16 Pricing 17:00 pm (SA) Dealing 13:00 pm (SA) Repurchase Period Three business days ASISA fund classification Risk Profile Income declaration dates Last two distributions Last two distributions Income payment dates Investment Manager Income payment dates Investment Manager  Nedbank Investor Services 2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709 +27 11 534 6557 www.nedbank.co.za  Management Company Prescient Management Company (RF) (Pty) Ltd Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 0800 111 899 info@prescient.co.za www.prescient.co.za	Fund Size	R 836.0 million
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Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 0800 111 899 info@prescient.co.za www.prescient.co.za	Trustee	2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709 +27 11 534 6557
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#### DISCLOSURES AND ADDITIONAL INFORMATION

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Management Company: Prescient Management Company (RF) (Pty) Ltd. This portfolio operates as a white label fund under the Prescient Unit Trust Scheme, which is governed by the Collective Investment Schemes Control Act.

This document has been issued by Stonehage Fleming Investment Management (South Africa) (Pty) Ltd (authorised and regulated in South Africa, FSP No: 42847).

Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate. CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. During the phase in period TER's do not include information gathered over a full year. Transaction Costs (TC) is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment

The Manager retains full legal responsibility for any third-party-named portfolio. Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Prescient by or before 13:00 (SA), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut off time Prescient shall not be obliged to transact at the net asset value price as agreed to. Funds are priced at either 3pm or 5pm depending on the nature of the Fund. Prices are published daily and are available on the Prescient website.

Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request.

For any additional information such as fund prices, brochures and application forms please go to www.prescient.co.za

This portfolio operates as a white label fund under the Prescient Unit Trust Scheme, which is governed by the Collective Investment Schemes Control Act.

The Management Company and Trustee are registered and approved under the Collective Investment Schemes Control Act (No.45 of 2002). Prescient is a member of the Association for Savings and Investments South Africa.

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