# PACIFIC NORTH OF SOUTH EM EQUITY INCOME OPPORTUNITIES



I SHARE CLASS | GBP

## MINIMUM DISCLOSURE DOCUMENT & GENERAL INVESTOR REPORT | 31 Mar 2025

## **KEY FACTS**

**Pricing information** 

Nav price (31 Mar 25) 11.204

Pricing frequency: Any Business Day

Yield: 6.5%\*

**Portfolio managers** 

Manager names:

Robert Holmes Matt Linsey Kamil Dimmich

Pacific Asset

Management

09 Jun 22

09 Jun 22

Irish UCITS

Single Manager

EUR, GBP, USD

Any Business Day

Noon the prior

Citi Depositary

Services Ireland

Citibank Furone Plo

Company (IE) Ltd

IE0007YEKJHO PNIGIDQ ID

5 701 364 30

Waystone

BM8HK06

None

Management

day

Deloitte

North of South

**Fund facts** 

Fund size (USD m): 116.7

Investment manager:

Sub-investment manager:

Launch date of fund:

Launch date of class:

Fund structure:

Fund type:

Share class type: Distributing

Base currency: USD

Currencies available:

MSCI Emerging
Benchmark: Market Total
Return Index

Dealing frequency:

Subscription cut off:

Depositary:

Auditors:

Share Balance

Administrators:

ManCo:

Identifiers

ISIN:

Bloomberg: SEDOL:

**Charges**Initial Charge:

AMC:\*\* 0.85% Ongoing Charges Figure: 0.95%

## IMPORTANT INFORMATION

The Ongoing Charges Figure (OCF) is an estimate based on projected expenses and may vary from year to year. An estimate is used in order to provide the figure that will most likely be charged. For more information about charges please see the Key Investor Information Document (KIID) and "Fees and Expenses" of the Funds Prospectus and Supplement. \*\*Included in the OCF.

\*The historic 12 month yield % is calculated by summing the trailing 12-months' income distributions and dividing the sum by the last quarter's ending NAV. This figure is updated on a quarterly basis and as such reflects the 12-month yield as at the most recent quarter end

## **Investment objective**

The investment objective of the Fund is to produce a consistent level of income through investment in high yielding emerging market equities while also growing the net asset value.

#### **Investment Policy**

The Fund seeks to achieve its investment objective through investing primarily in equity and equity related securities (such as warrants and rights issues) of companies listed on or dealt in Recognised Markets in Emerging Markets or which are listed on or dealt in Recognised Markets outside of the Emerging Markets but which generate the bulk of their earnings in Emerging Markets. The Fund shall seek to invest in equity securities which offer higher yield through dividends than would be available through investment in fixed income instruments in their respective local bond markets. The term "Emerging Markets" is understood in the context of this Fund to refer to the markets of countries that are in the process of developing into modern industrialised states and thus display a high degree of potential but also entail a greater degree of risk. It shall include, but is not limited to countries included from time to time in the S&P / IFC Emerging Markets Investible Composite Index or in the MSCI Emerging Markets Index, each of which is a free floating adjusted market index designed to measure the performance of the constituent securities in global emerging markets. The Fund is actively managed and does not intend to track any benchmark nor is it constrained by any index. The Fund may also invest up to 10% of its Net Asset Value in China A Shares via/ Stock Connect. The investment team combines top-down analysis and bottom up company research in order to build a portfolio of liquid and diversified holdings. The Fund's investments will have no industrial or sectoral focus. The Fund may use derivatives for investment purposes and / or efficient portfolio management purposes. Further information in respect of the Fund's use of derivatives is set out in the Derivatives section of the Fund's Supplement. The Fund will only take long positions for investment purposes. The maximum anticipated long exposure of the Fund is 115% of its Net Asset Value (100% direct investment and 15% leveraged exposure). The Fund may take short exposures for hedging purposes only and the maximum anticipated exposure in this regard is 20% of its Net Asset Value. The Fund may enter in to Repurchase Agreements and Reverse Repurchase Agreements, and Stocklending Agreements for the purpose of efficient portfolio management.

#### **Fund manager commentary**

In the first quarter, given the uncertainties relating to tariffs on US imports we tilted our exposure towards more defensive and interest rate sensitive positions and reduced the more obvious areas vulnerable to tariffs such as Chinese, Korean and Taiwanese exporters (eg Sinotrans, Hyundai Motors). As a result at the end of the quarter we had the lowest exposure to Information Technology and the highest exposure to Communications since the fund's inception. We also took some profits in areas that had performed particularly well in Q1 such as PKO in Poland.

Almost by definition, aggressive corrections are caused by 'a surprise'. Whilst Liberation Day was perfectly well flagged, there's been a cocktail of factors which combined have caught markets off-guard and caused one of the most dramatic periods of volatility since Covid.

First of all, the size, methodology and breadth of the announced tariffs were certainly not what was anticipated. The announcement was also coincidental with OPEC announcing an increase in oil production by roughly triple the expected increase. Although this 'oil shock' didn't get as much press, the subsequent weakness in the crude market furthered the growing perception of a global economy heading into recession. The final element has been the somewhat variable aftermath of the tariff rates which, whatever one's views on the policy direction, has undermined the sanctity of US 'safe-haven' assets. This caused some very unusual price action - a weakening dollar concurrent with falling equities, whilst bond yields, the Euro, Swiss Franc and gold were all rising

Such events inevitably trigger rapid de-risking of highly levered positions (e.g. carry and basis trades) with the contagion spreading to other asset classes, in a textbook example of Buffet's aphorism "You only find out who's swimming naked when the tide goes out".

As indicated last month, given the 'known unknowns' we were tilting exposure back towards more defensive and interest rate sensitive positions and trying to side-step the more obvious areas vulnerable to tariffs. As a result at the end of the quarter we had the lowest exposure to Information Technology and the highest exposure to Communications since the fund's inception. We were also taking profits in areas that had preformed particularly well in Q1 such as Greece and Central Europe, so cash levels were high.

At time of writing, the indicated gross forward yield of the fund has increased by around a percent to just over 8%, in part due to the price correction but we have also been adding on weakness to higher yielding positions where the dividend has good visibility and is backed by a strong balance sheet.

The tariff conundrum is primarily an Asia-centric issue and there are significant parts of our universe where it's either less relevant, not relevant at all, and in a few cases potentially could even be beneficial, but trade deals are complex negotiations and it's unlikely we'll see a comprehensive resolution over the coming months.

As this fund is not constrained to Asia or an EM benchmark, we continue to focus on other areas where we see stock-specific, idiosyncratic investment opportunities, and where the price discovery process remains rational. Whilst price weakness in India and some of the smaller Asian markets is presenting some interesting opportunities, at present these are mainly in the EMEA and Latin American markets.

The portfolio has adhered to its policy objective as stated in the fund's supplement.



## **Quarterly distributions**

Record	Amount
31/03/2025	£0.095895
31/12/2024	£0.109366
30/09/2024	£0.198545
28/06/2024	£0.322536

## **Risk Indicator**



Lower risk

Higher risk

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you. We have classified this product as 4 out of 7, which is a medium risk class.

## **PERFORMANCE**

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From 09 Jun 2022 (inception) to 31 Mar 2025 (%)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
2022						-3.92	0.39	4.50	-2.53	-0.53	4.94	-2.75	-0.27
2023	3.06	-1.37	-0.29	1.25	-0.02	1.25	3.00	0.60	4.33	-1.13	2.74	4.51	19.20
2024	-1.41	7.07	3.11	-0.20	0.08	0.96	-3.03	0.85	1.72	1.36	1.64	0.99	13.61
2025	3.56	-0.96	-0.24										2.31

## **Annualised Perfomance (%)**

	SI	1y	<b>3</b> y	5у	Highest rolling 1 year	Lowest rolling 1 year
Pacific North of South EM Equity Income Opportunities	38.2	13.6	-	-	20.63%	-6.91%
MSCI Emerging Markets	7.7	9.6	-	-	21.07%	-8.79%

## **PORTFOLIO BREAKDOWN**

## Fund characteristics

Total no. securities held	79
Top ten position concentration	26.2%

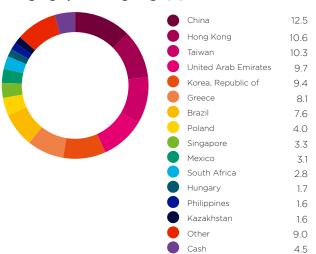
# Market cap breakdown (% of nav)

Large cap (\$5bn plus)	53.8
Mid cap (\$500m to \$5bn)	35.9
Small cap (Up to \$500m)	1.8

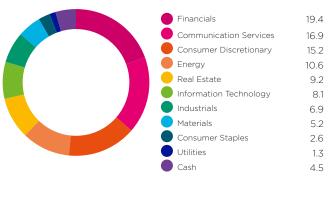
## Top 10 holdings (%)

Name	Geographic	Industry	% of fund
KT Corp-sp Adr	Korea, Republic of	Communication Services	2.8
Hkt Trust And Hkt Ltd-ss	China	Communication Services	2.7
Jd.com	Hong Kong	Consumer Discretionary	2.6
Emaar Properties Pjsc	United Arab Emirates	Real Estate	2.4
Emirates Integrated Telecomm	United Arab Emirates	Communication Services	2.3
Mediatek Inc	Taiwan	Information Technology	2.3
Petroleo Brasileiro	Brazil	Energy	2.2
Opap Sa	Greece	Consumer Discretionary	2.1
Sk Telecom	Korea, Republic of	Communication Services	2.1
Simplo Technology Co Ltd	Taiwan	Information Technology	2.0

## Fund geographical weightings (%)



# Fund industry weightings (%)



Holdings and allocations are subject to change. Totals may not sum to 100% due to rounding. \*Source: Pacific Asset Management as at 31 Mar 2025.



## **DISCLAIMER**

Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CISs are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate. CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. During the phase in period TERs do not include information gathered over a full year. Transaction Costs (TC) is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.

Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks, and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Citibank Europe PLC by or before 12 noon (Irish Time), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut-off time Citibank Europe PLC shall not be obliged to transact at the net asset value price as agreed to. Funds are priced at 21:00 (Irish Time).

Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request.

For any additional information such as fund prices, brochures and application forms please go to www.pacificam.co.uk.

## **Glossary Summary**

**Annualised performance:** Annualised performance shows longer term performance rescaled to a 1-year period. Annualised performance is the average return per year over the period. Actual annual figures are available to the investor on request.

Highest & Lowest return: The highest and lowest returns for any 1 year over the period since inception have been shown.

NAV: The net asset value represents the assets of a Fund less its liabilities.

#### **Contact Details**

#### Representative Office:

Prescient Management Company (RF) (Pty) Ltd, Registration number: 2002/022560/07 Physical address: Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 Postal address: PO Box 31142, Tokai, 7966. Telephone number: 0800 111 899. E-mail address: info@prescient.co.za Website: www.prescient.co.za.

## Management Company:

Waystone Management Company (IE) Limited 35 Shelbourne Road Ballsbridge D04 A4EO Ireland

## Depository:

Citi Depositary Services Ireland Designated Activity Company 1 North Wall Quay Dublin 1 Ireland

## **Investment Manager:**

Pacific Capital Partners Limited 74 Wigmore Street London W1U 2SQ United Kingdom

## Administrator:

Citibank Europe plc 1 North Wall Quay Dublin 1 Ireland

Pacific North of South EM Equity Income Opportunities is registered and approved under section 65 of CISCA.

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