



## Investment Objective

The Fairtree Balanced Prescient Fund aims to generate long-term wealth for investors by producing inflation beating returns. The Fund is managed to outperform the South African - Multi Asset - High Equity peer group benchmark. The Fund's objective is to create medium to long-term capital growth, within the constraints governing retirement funds - Regulation 28. The Fund invests in a diversified and balanced range of asset classes and may invest in offshore securities when the benefit of higher returns and portfolio diversification are available.

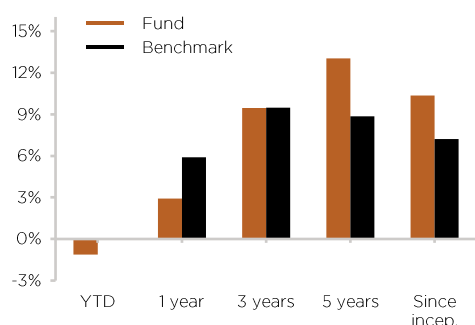
## Investment Policy

The fund invests in a diverse combination of equities, property, bonds and money market instruments. The portfolio has a long-term focus and invests predominately in domestic securities. The fund may invest a maximum net foreign exposure of 45% (excl. South Africa). The fund is actively managed, both at security and asset class level to create capital growth while preserving capital on a real (above inflation) and absolute basis.

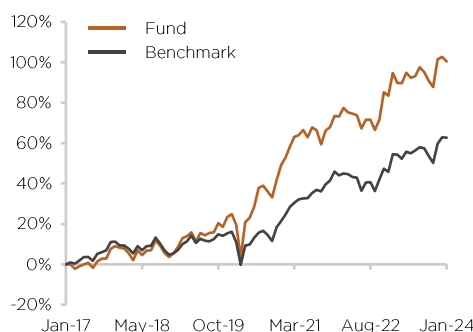
## RISK INDICATOR



## ANNUALISED PERFORMANCE (%)



## CUMULATIVE PERFORMANCE



## ANNUALISED PERFORMANCE (%)

	Fund	Benchmark
1 year	2.91	5.90
3 years	9.45	9.47
5 years	13.02	8.85
Since incep.	10.36	7.22
Highest rolling 1 year	57.79	30.65
Lowest rolling 1 year	-9.29	-10.47

All performance figures are net of fees.

## RISK AND FUND STATS

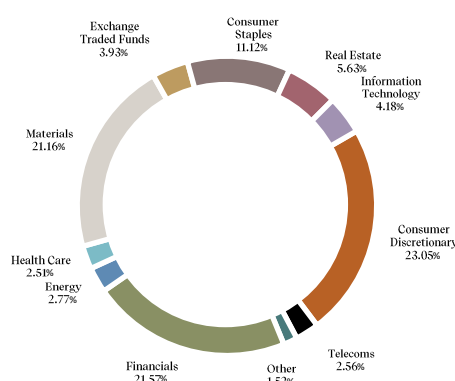
	Fund	Benchmark
Since inception (p.a.)		
Alpha	3.14%	
Sharpe Ratio	0.35	0.15
Sortino Ratio	0.63	
Information Ratio	0.15	
Standard Deviation	12.72%	9.34%
Max Drawdown	-17.28%	-14.12%
Max Gain	17.10%	9.60%
% Positive Months	58.82%	61.18%

Benchmark risk statistics for funds with intra-month inceptions dates are calculated using the monthly return series.

## ASSET ALLOCATION (%)

	S.A	Foreign	Total
Equity	46.22	21.23	67.45
Bonds	18.67	3.23	21.90
Cash	4.21	2.24	6.45
Property	2.17	2.01	4.18
Total	71.27	28.71	100.00

## EQUITY SECTOR EXPOSURE



## FUND INFORMATION

### Fund Manager:

Jacobus Lacock

### Fund Classification:

SA - Multi Asset - High Equity

### Benchmark:

South African - Multi Asset - High Equity Category Average

### JSE Code:

FBPA3

### ISIN Number:

ZAE000300992

### Regulation 28 Compliant:

Yes

### Fund Size:

R3 bn

### No of Units:

159,290,121

### Unit Price:

173.10

### Inception Date:

January 2017

### Minimum Investment:

R50 000 lump-sum  
R1 000 per month

### Initial Fee:

0.00%

### Annual Management Fee:

0.85% (excl. VAT)

### Performance Fee:

15% over benchmark with a 1 year rolling highwater mark. Capped at 1.50% (excl VAT)

### Fee Class:

A3

### Fee Breakdown:

Management Fee	0.85%
Performance Fees	0.99%
Other Fees*	0.37%
<b>Total Expense Ratio</b>	<b>2.21%</b>
<b>Transaction Costs</b>	<b>0.30%</b>
<b>Total Investment Charge</b>	<b>2.51%</b>

\*Other fees includes underlying fee (where applicable): Audit Fees, Custody Fees, Trustee Fees and VAT

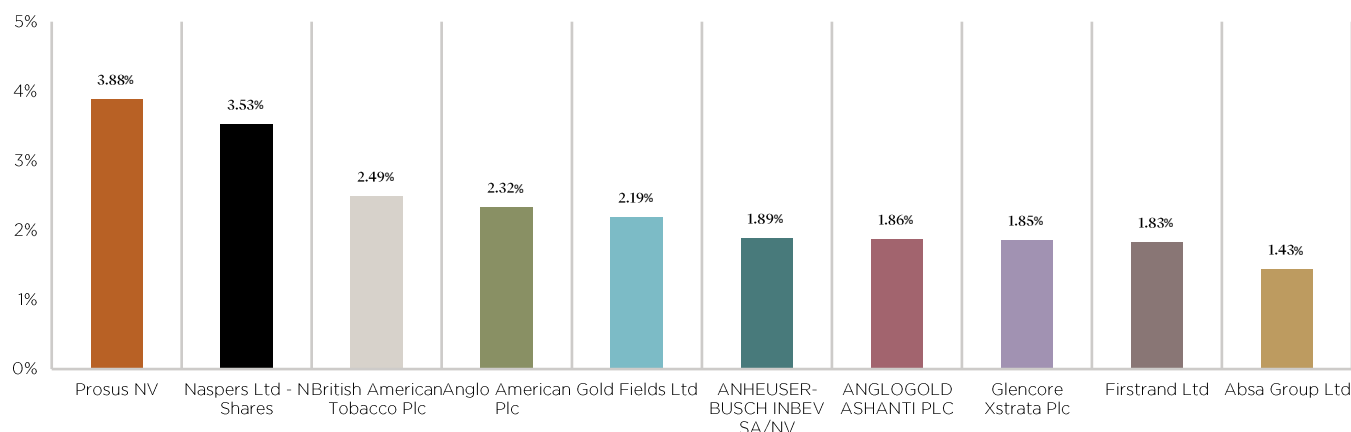
\*TIC Fees are calculated in respect of 12 months ending before 30 September 2023

### Income Distribution:

31 March 2023 - 3.25 cpu



### TOP 10 HOLDINGS (AS AT 31 DECEMBER 2023)



### FUND MONTHLY RETURNS

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
2017	0.02%	-2.21%	1.27%	0.98%	0.80%	-2.58%	3.28%	1.38%	0.08%	4.69%	1.13%	-0.62%	8.29%
2018	-0.29%	-2.23%	-3.28%	4.82%	-2.33%	2.11%	0.29%	4.47%	-2.17%	-3.37%	-1.92%	1.72%	-2.60%
2019	3.04%	3.90%	0.83%	1.70%	-3.92%	3.79%	-0.90%	0.96%	0.26%	3.95%	-1.56%	4.20%	17.10%
2020	1.09%	-4.28%	-13.57%	17.10%	1.87%	4.35%	7.19%	0.81%	-2.06%	-2.16%	6.44%	5.23%	20.71%
2021	2.55%	3.67%	2.81%	0.59%	1.60%	-2.19%	2.95%	-0.78%	-4.18%	4.18%	1.12%	3.27%	16.37%
2022	-0.18%	2.50%	-1.31%	-0.34%	-0.44%	-3.74%	2.52%	-0.01%	-2.91%	3.05%	7.96%	-0.97%	5.76%
2023	6.15%	-2.57%	-0.04%	2.69%	-1.23%	0.39%	2.25%	-1.15%	-2.20%	-1.65%	7.36%	0.54%	10.48%
2024	-1.12%												-1.12%

Since inception till 3 August 2021, the 1.00% fee class was used as this was the most expensive fee class at the time of launch.

### MARKET COMMENTARY

Global markets had a mixed but generally positive start to the year. Global equity markets reached new highs after a strong earnings season and rising odds that an economic "soft landing" will be achieved. Global inflation continues to fall while labour markets are performing better than expected. This encouraging backdrop saw market participants initially price the first rate cut for March, but central bankers pushed back against early rate cuts. Fed Chair Powell said they need "greater confidence" that inflation will be sustained at 2% and therefore sees a cut in March as unlikely. As a result, bonds came under a bit of pressure and sold off. Ongoing pushback by Fed speakers and surprisingly strong US economic data has pushed real yields higher, with the market now expecting the first cut to come in May, followed by four more cuts later in the year. The US dollar benefited while emerging market assets and commodities came under pressure.

Emerging market assets also struggled on the back of soft China data and a lack of meaningful policy intervention by authorities. Growth and investor confidence in China remain weak as the property sector and equity market continue to deteriorate. Several supply-side policy responses and easing measures have been announced including a surprise cut in the Reserve Requirement Ratio to pump more liquidity into the economy. However, as overall demand remains weak, the supply-side responses are creating a dangerous deflationary force. China policymakers have no option but to react more forcefully with demand-side measures.

Data out of South Africa has also been weak with the economy teetering on recession. Consumers are under pressure from high interest rates while businesses are feeling the negative effects of the lack of government investment and maintenance of state infrastructure and services. Rate cuts by the SARB are expected to start around mid-year. The country also faces elections around mid-year, and the political uncertainty surrounding the elections will drag on local and global investors. However, these elections might also serve as a catalyst for investors to return to South African assets once more certainty about the political landscape has been achieved.

In terms of performance, global equities rose 1.2%, led by the US and Europe which was up more than 1.5%. The rally has been rather narrow driven by large growth stocks which were up 2.1% and tech stocks which were up 4%. Emerging markets were down 4.6% led by China, down 10.6%. South African equities were down 2.8% led by Resources, down 5.9% and Banks, down 3.7%. Global government bonds fell 1.4% while South African government bonds were up 0.7%. Within commodities, oil was up 6.1%, while other commodities were mostly down including iron ore, down 3.6% and gold, down 1.1%.

**Equities:** Tight financial conditions and slow growth will weigh on valuations, profit margins and earnings. US valuations and earnings estimates remain elevated. We prefer South Africa and emerging market equities with better valuations, less exposure to inflation risks and more exposure to a China recovery and the potential to cut rates. We increased exposure to defensive sectors and securities. We like resources and non-resource Rand hedge exposure like global consumer and industrial stocks.

**Fixed income:** Local bond yields are attractive. Local core inflation remains contained but upside risks are high. Headline inflation has peaked, and we expect the SARB to cut rates this year. The sovereign credit premium remains elevated. Global developed market bonds remain attractive given the outlook for softer growth.

**Currency:** We expect the US dollar upside to be limited and should see a weakening bias over coming quarters given its over-valuation status, weak twin deficit fundamentals and expected peak in Fed policy rates.



### Glossary

**Annualised Performance:** Annualised performance shows longer term performance rescaled to a 1 year period. Annualised performance is the average return per year over the period. Actual annual figures are available to the investor on request.

**Highest & Lowest Performance:** The highest and lowest performance for any 1 year over the period since inception have been shown.

**NAV:** The net asset value represents the assets of a Fund less its liabilities.

**Current Yield:** Annual income (interest or dividends) divided by the current price of the security.

**Alpha:** Denotes the outperformance of the fund over the benchmark.

**Sharpe Ratio:** The Sharpe ratio is used to indicate the excess return the portfolio delivers over the risk free rate per unit of risk adopted by the fund.

**Sortino Ratio:** A measure of the risk-adjusted return of a portfolio. It is a modification of the Sharpe ratio but only penalises the returns falling below a user specified target, or required rate of return, while the Sharpe ratio penalises both upside and downside volatility equally.

**Standard Deviation:** The deviation of the return stream relative to its own average.

**Max Drawdown:** The maximum peak to trough loss suffered by the Fund since inception.

**Max Gain:** Largest increase in any single month.

**% Positive Month:** The percentage of months since inception where the Fund has delivered positive return.

**High Water Mark:** The highest level of performance achieved over a specified period.

**Performance Fee Cap:** The maximum performance fee that can be charged over a specified period

**Total Expense Ratio (TER%):** The Total Expense Ratio (TER) is the percentage of the net asset value of the class of the Financial Product incurred as expenses relating to the administration of the Financial Product.

**Performance fee incl. in TER (%) PF (%):** The Performance Fee is a payment made to the Fund Manager for generating positive returns and is generally calculated as percentage of investment profits, often both realized and unrealized.

**Transaction Costs (TC%):** The Transaction Costs (TC) is the percentage of the net asset value of the Financial Product incurred as costs relating to the buying and selling of the assets underlying the Financial Product.

**Total Investment Charges TIC (%) = TER (%) + TC (%):** The Total Investment Charges (TIC), the TER + the TC, is the percentage of the net asset value of the class of the Financial Product incurred as costs relating to the investment of the Financial Product. It should be noted that a TIC is the sum of two calculated ratios (TER+TC).

### Specific Risk

**Default Risk:** The risk that the issuers of fixed income instruments may not be able to meet interest payments nor repay the money they have borrowed. The issuers credit quality is vital. The worse the credit quality, the greater the risk of default and therefore investment loss.

**Derivatives Risk:** The use of derivatives could increase overall risk by magnifying the effect of both gains and losses in a Fund. As such, large changes in value and potentially large financial losses could result.

**Developing Market (excluding SA) Risk:** Some of the countries invested in may have less developed legal, political, economic and/or other systems. These markets carry a higher risk of financial loss than those in countries generally regarded as being more developed.

**Foreign Investment Risk:** Foreign securities investments may be subject to risks pertaining to overseas jurisdictions and markets, including (but not limited to) local liquidity, macroeconomic, political, tax, settlement risks and currency fluctuations.

**Interest Rate Risk:** The value of fixed income investments (e.g. bonds) tends to be inversely related to interest and inflation rates. Hence their value decreases when interest rates and/or inflation rises.

**% Property Risk:** Investments in real estate securities can carry the same risks as investing directly in real estate itself. Real estate prices move in response to a variety of factors, including local, regional and national economic and political conditions, interest rates and tax considerations.

**Currency Exchange Risk:** Changes in the relative values of individual currencies may adversely affect the value of investments and any related income.

**Geographic / Sector Risk:** For investments primarily concentrated in specific countries, geographical regions and/or industry sectors, their resulting value may decrease whilst portfolios more broadly invested might grow.

**Derivative Counterparty Risk:** A counterparty to a derivative transaction may experience a breakdown in meeting its obligations thereby leading to financial loss.

**Liquidity Risk:** If there are insufficient buyers or sellers of particular investments, the result may lead to delays in trading and being able to make settlements, and/or large fluctuations in value. This may lead to larger financial losses than expected.

**Equity Investment Risk:** Value of equities (e.g. shares) and equity-related investments may vary according to company profits and future prospects as well as more general market factors. In the event of a company default (e.g. bankruptcy), the owners of their equity rank last in terms of any financial payment from that company.

### Disclosure

The portfolio has adhered to its object and there were no material changes to the composition of the portfolio during the quarter.

### Risk Indicator Definition

These portfolios generally hold more equity exposure than low risk portfolios but less than high risk portfolios. In turn the expected volatility is higher than the low risk portfolios but less than high risk portfolios. The probability of losses are higher than that of the low risk portfolios, but less than high risk portfolios. Expected potential long term investment returns could therefore be lower than high risk portfolios due to lower equity exposure, but higher than low risk portfolios.

### Disclaimer

Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate.

CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. During the phase in period TER's do not include information gathered over a full year. Transaction Costs (TC) is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.

The Manager retains full legal responsibility for any third-party-named portfolio. Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macro-economic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Prescient by or before 13:00 (SA), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut off time Prescient shall not be obliged to transact at the net asset value price as agreed to. Funds are priced at either 3pm or 5pm depending on the nature of the Fund. Prices are published daily and are available on the Prescient website.

This portfolio operates as a white label fund under the Prescient Unit Trust Scheme, which is governed by the Collective Investment Schemes Control Act.

Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request.

For any additional information such as fund prices, brochures and application forms please go to [www.fairtree.com](http://www.fairtree.com)

**Management Company:** Prescient Management Company (RF) (Pty) Ltd., **Registration number:** 2002/022560/07 **Physical address:** Prescient House, Westlake Business Park, Otto Close, Westlake, 7945 **Postal address:** PO Box 31142, Tokai, 7966 **Telephone number:** 0800 111 899 **E-mail:** [info@prescient.co.za](mailto:info@prescient.co.za) **Website:** [www.prescient.co.za](http://www.prescient.co.za)

**Trustee:** Nedbank Investor Services, **Physical address:** 2nd Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709 **Telephone number:** +27 11 534 6557 **Website:** [www.nedbank.co.za](http://www.nedbank.co.za)

The Management Company and Trustee are registered and approved under the Collective Investment Schemes Control Act (No.45 of 2002). Prescient is a member of the Association for Savings and Investments SA.

**Investment Manager:** Fairtree Asset Management (Pty) Ltd. **Registration number:** 2004/033269/07 is an authorised Financial Services Provider (25917) under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (No.37 of 2002). Please be advised that there may be representatives acting under supervision. **Physical address:** Willowbridge Place, Cnr. Carl Cronje and Old Oak Road, Bellville, 7530 **Postal address:** PO Box 4124, Tygervalley, 7536 **Telephone number:** +27 86 176 0760 **Website:** [www.fairtree.com](http://www.fairtree.com)